

# THE LIFT GARAGE 2021 FISCAL YEAR ANNUAL REPORT

The Lift Garage offers low-income Minnesotans a vehicle out of poverty by: Providing low-cost car repair • Connecting with community partners • Linking customers to needed resources

# With your support, we served over 1,300 customers!

Here are a few of the ways your gifts have served our customers.

Repairs (691) Do Not Invest (181) Pre-purchase Inspections (55) Express Services & more (10)

# Our customers are just like you!

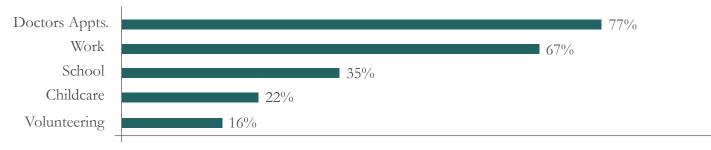
Household info:

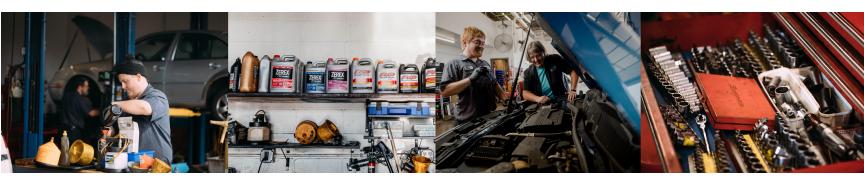
1 adult households 73% 1 - 2 children 45% Source of income:

General Assistance 32%

Employed 43% Social Security Income 38%

They count on their vehicle to get their families safely to and from:





# The Mobile Van Program

# The Mobile Van completed 211 inspections!

This program provides free, on-site inspections for vehicles that need a tow to the shop and are within the 7 county metro area. This year we focused heavily on growing this important service. One of the many benefits of the program's growth has been the ability to serve customers faster than we can with an in-shop appointment.



Charlie in the Mobile Van ready to visit customers in the metro area.

Thanks to Standard Heating for donating the mobile van!

### The Mobile Van Program prioritizes cars that:

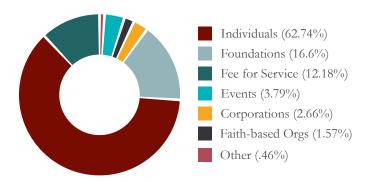
- are overheating
- don't start or drive
- are older than 20 years
- have other major issues
- are the customers shelter or home

### What a visit from the Mobile Van can look like:

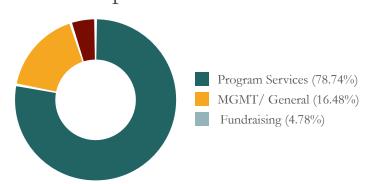
A quick look under the hood of Adrienne's car and Charlie could see why it wasn't running, there was a piece of cardboard wedged behind the radiator! Charlie pulled it out and got the vehicle working normally again. Adrienne was insistent that Charlie was her "guardian angel" for this simple – and free – fix! Honestly, pulling cardboard out from under a hood is among the easiest of repairs we've ever done at The Lift. But the fact that our technician can go to the customer – and quickly – is essential to getting customers like Adrienne safely back on the road. This past year, your gifts helped to grow the mobile van service by 4X!

# **Financial Overview**

## FY-21 Revenue



# FY-21 Expenses



Visit <u>theliftgarage.org/finances</u> for a full financial picture including our Balance Sheet, Statement of Activity, and Functional Expenses. There you'll also find our staff and board roster.