

The Lift Garage

Actuals vs. Budget: FY2019 - P&L

	Total FY19		
	Actual	Budget	\$V
Revenue			
40000 Revenue Contributions	2,795	0	2,795
40001 Individual Contribution	409,621	453,500	(43,879)
40002 Sustaining Members	48,404	38,700	9,704
40003 Foundations	166,925	188,240	(21,315)
40004 Religious Institutions	100	0	100
40005 Corporations	12,500	0	12,500
40006 Income from Events	35,200	0	35,200
Total 40000 Revenue Contributions	675,545	680,440	(4,895)
41000 Miscellaneous Income	0	0	
41002 Interest Earned	385	367	18
47906 Speaker Fees	60	500	(440)
Total 41000 Miscellaneous Income	445	867	(422)
47900 Sales	46	0	46
47901 Sales - Parts	133,482	136,843	(3,361)
47902 Sales - Labor	37,491	48,873	(11,383)
47907 Services/Delivery	331	0	331
47908 Customer Refunds	(334)	0	
Total 47900 Sales	171,016	185,716	(14,700)
47909 Tire Disposal	803	0	803
Sales of Product Revenue	157	0	157
Total Revenue	847,965	867,023	(19,058)
Cost of Goods Sold	(44)	0	(44)
52200 Parts Purchases	157,569	136,843	20,726
52250 Shop Supplies	11,006	9,774	1,232
53500 Subcontracted Services	3,663	1,000	2,663
66001 Mechanic Wages	185,410	198,985	(13,576)
66006 Mechanic Bonuses	0	540	(540)

	Total FY19		
	Actual	Budget	\$V
66009 Mechanics Payroll Taxes	13,644	15,223	(1,579)
66015 Mechanics Health Benefits	28,877	32,203	(3,326)
66016 Mechanics 403B Benefit	6,886	7,779	(892)
Total 66001 Mechanic Wages	234,817	254,729	(19,912)
66004 Office Staff Wages	134,659	157,135	(22,476)
66007 Office Staff Bonus	0	432	(432)
66008 Office Staff Payroll Taxes	10,892	12,021	(1,129)
66013 Office Health Benefits	8,979	10,406	(1,427)
66014 Office Staff 403B Benefit	5,450	5,990	(540)
Total 66004 Office Staff Wages	159,980	185,985	(26,005)
Inventory Shrinkage	(379)	0	(379)
Total Cost of Goods Sold	566,612	588,331	(21,719)
Gross Profit	281,353	278,692	2,661
Expenditures			
60000 Advertising and Promotion	0	220	(220)
60001 Event Expenses	990	0	
60002 Fundraising Expense	5,827	990	4,837
60003 Fundraising Consultant	7,038	4,090	2,948
60200 Mileage	317	160	157
60400 Bank Service Charges	0	310	(310)
61000 Business Licenses and Permits	1,283	920	363
61700 Computer, Internet, Telephone	1,001	980	21
62000 Software	189	220	(31)
62001 Fundraising	60	110	(50)
62003 Quickbooks	660	590	70
62004 Databank Software	2,622	2,350	272
62005 Bloomerang Software	1,254	0	
Total 62000 Software	4,786	3,270	1,516
62400 Depreciation Expense	10,360	10,827	(468)
62401 Amortization Expense	4,238	1,755	2,483
63300 Insurance Expense	10,410	0	10,410
63301 General Liability	6,568	8,500	(1,932)

	Total FY19		
	Actual	Budget	\$V
63302 Workers Compensation	4,251	4,500	(249)
Total 63300 Insurance Expense	21,229	13,000	8,229
63400 Interest Expense	25	0	25
63401 Square - Vanco - Razoo Charges	6,766	6,800	(34)
64300 Meals and Entertainment	1,033	950	83
64400 Memberships/Subscriptions	2,759	1,880	879
64500 Staff Meeting	131	0	131
64900 Office Supplies	11,819	5,960	5,859
64901 Postage	1,128	3,000	(1,872)
64950 Miscellaneous	0	1,800	(1,800)
66000 Administrative Payroll	0	0	0
66010 Executive Director Wages	63,960	65,000	(1,040)
66011 Executive Director Payroll Taxes	4,896	4,973	(77)
66012 Executive Bonus	0	108	(108)
66021 Admin Health Benefits	5,117	6,143	(1,027)
66031 Admin 403B Benefits	2,558	2,600	(42)
66060 Taxes	0	0	0
Total 66000 Administrative Payroll	76,531	78,824	(2,294)
66082 Accrued vacation payroll tax	130	0	130
66700 Professional Fees	4,798	2,120	2,678
66702 Accounting	9,503	8,380	1,123
66703 Training	1,354	890	464
66705 St Joseph's Worker	12,000	12,000	0
66706 Retreat Moderator	428	520	(92)
Total 66700 Professional Fees	28,082	23,910	4,172
67100 Rent Expense	52,816	75,300	(22,484)
67200 Repairs and Maintenance	12,817	3,080	9,737
67600 Shop Expense	10,067	3,790	6,277
67800 Small Tools and Equipment	(75)	1,270	(1,345)
68100 Telephone	3,452	3,970	(518)
68500 Uniforms	4,759	3,930	829
68600 Utilities	5,552	3,180	2,372

	Total FY19		
	Actual	Budget	\$V
68660 Payroll Expenses	2,248	2,590	(342)
66080 Wages	0	0	0
66081 Accrued Vacation Expense	1,699	0	1,699
Bonus	100	0	100
Total 66080 Wages	1,799	0	1,799
Total 68660 Payroll Expenses	4,047	2,590	1,457
Total Expenditures	278,908	256,757	22,151
Net Operating Revenue	2,445	21,935	(19,491)
Other Expenditures	0	0	
60401 Bad Debt Expense	1,140	600	540
Total Other Expenditures	1,140	600	540
Other Revenue			
40007 Restricted Grant Revenue	112,087	0	112,087
Total Other Revenue	112,087	0	112,087
Net Other Revenue	110,947	(600)	111,547
Net Revenue	113,392	21,335	92,056