

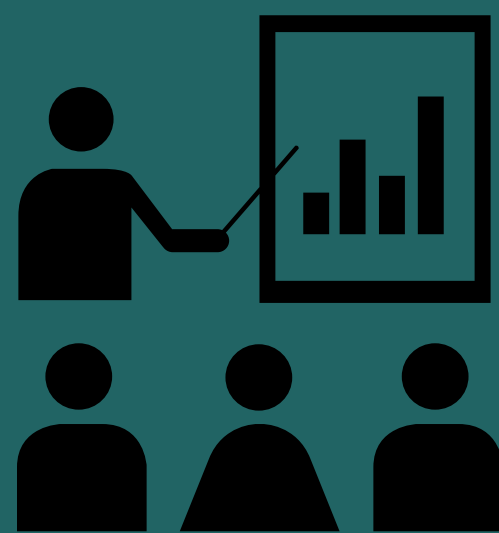
THE LIFT GARAGE 2019 FISCAL YEAR ANNUAL REPORT



50
pre-purchase
inspections



144
vehicles not
worth
investing in



64
car class
attendees



546
vehicle repair
appointments

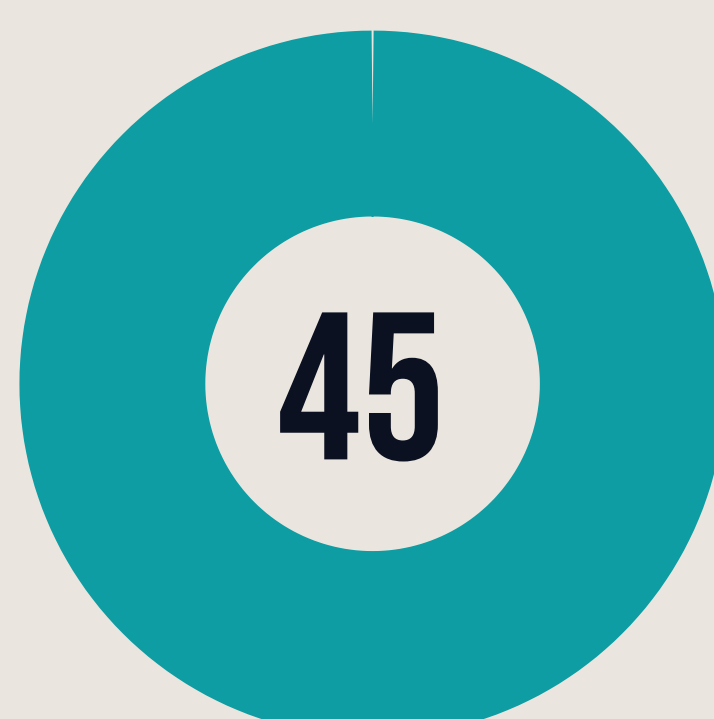


117
inspection only
appointments

WHO ARE OUR CUSTOMERS?



**72% FEMALE HEAD
OF HOUSEHOLD**



AVERAGE AGE



**61% HOUSEHOLDS
WITH CHILDREN**

WHAT ARE THE REASONS THAT CUSTOMERS USE THEIR VEHICLE?

DOCTOR APPOINTMENTS

EMPLOYMENT & JOB SEARCH

KIDS TO CHILDCARE

SCHOOL

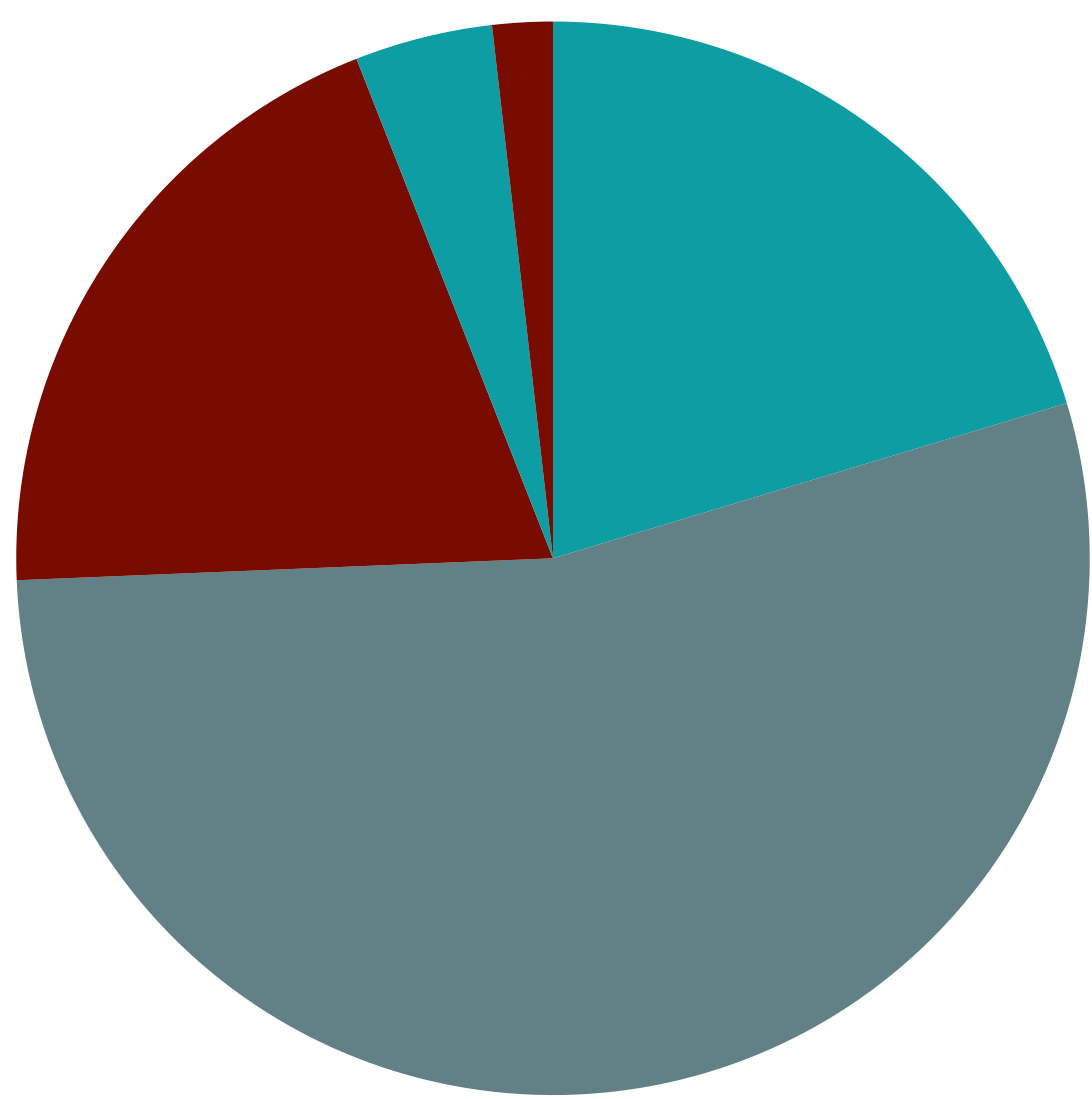
SHELTER

COURT

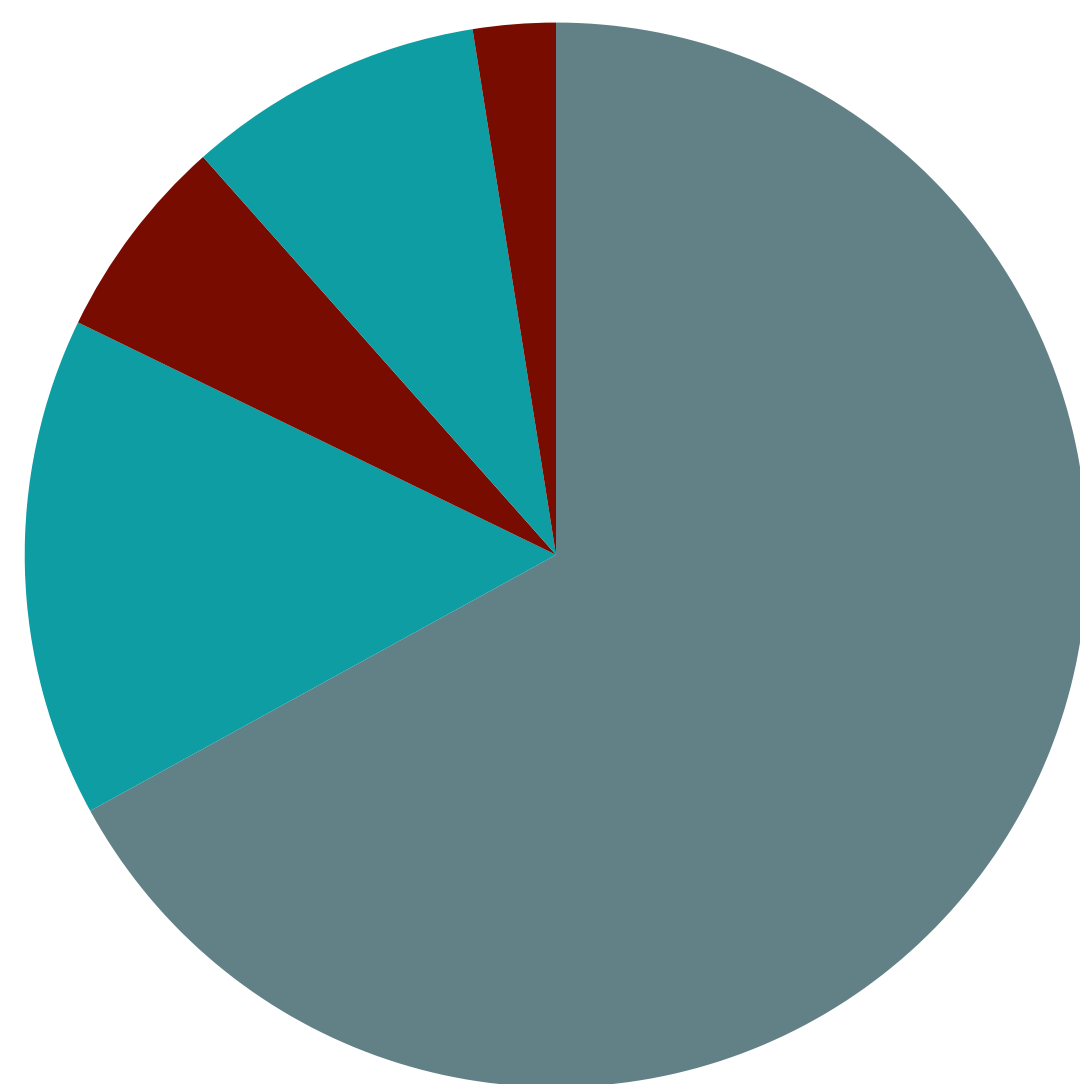
THE LIFT GARAGE TEAM



FY 2019 REVENUE



FY 2019 EXPENSES



■ Operations (20.33%)
 ■ Individual Donations (54.01%)
■ Grants & Foundations (19.69%)
 ■ Fundraising Events (4.15%)
■ Other Income (1.82%)

■ Operations / COGS (67.01%)
 ■ SG&A (15.18%)
■ Rent (6.25%)
 ■ Admin Payroll (9.05%)
■ Insurance (2.51%)



FOR A FULL FINANCIAL REPORT, VISIT OUR WEBSITE!

SUPPORT OUR MISSION:

www.theliftgarage.org/donate